



TOKAI Holdings Corporation Katsuhiko Tokita, President & CEO (Code No. 3167 Tokyo Stock Exchange First Section)

To whom it may concern

# Launch of Free Secure Browser Service Accounts For Our Corporate Customers Using Cloud Mail Service

Campaign to Support Workstyle Innovation

TOKAI Communications Corporation (hereinafter "TOKAI Communications"), a wholly owned subsidiary of TOKAI Holdings Corporation, has begun a campaign to distribute free secure browser<sup>1</sup> service accounts for customers with contracts for its cloud mail service, as described in the attachment.

Currently, public institutions and many private firms aim to realize "Workstyle Innovation," and are promoting the popularization of telecommuting<sup>2</sup> through the use of mobile devices. This movement is anticipated to increase operational efficiency and improve productivity, improve work life balance, as well as contribute to solving the challenges of an aging population and invigorating regional communities.

Amid such a backdrop, more companies are using mobile devices such as smartphones and tablets in their operations, and the introduction of bring your own device programs (BYOD; use of personal devices for work) is on the rise. From an IT platform perspective, the groundwork for telecommuting has been laid, but implementation requires adequate attention to unauthorized access, data management, and information leaks.

TOKAI Communications began sales of the "OneOffice SafeGate" secure browser service in October 2015. In addition to secure browsing functions, it offers device authentication functions to prevent unauthorized access, seeking to resolve the aforementioned information security issues via methods such as countermeasures against leaks of customer information and unauthorized access prevention by providing services that are among the lowest charge in the industry.

TOKAI Communications is an established provider of cloud mail services in its twelfth year of operation, boasting installations for over 1,300 companies. Based on a wealth of operational experience, it will continue to propose optimal solutions mainly to corporate clients by being a one-stop provider of services and support for "OneOffice SafeGate" as well as mail services rich in security functions to capture the changing trends of workstyles and lifestyles. <sup>1</sup>: A web browser with additional functions to strengthen data security via measures such as unauthorized access and information leak prevention. ("OneOffice SafeGate" is a specialized web browser that possesses security functions such as disabling display of connected URLs, preventing file downloads, disabling saving of browser history and password information, and enabling cache clearing.

<sup>2</sup>: A flexible workstyle that is not limited by location or time, utilizing internet communication technology (ICT).

(Source: "Use of Telecommuting as Countermeasures Toward Energy Conservation and Business Continuity Planning"; June 2011; Ministry of Internal Affairs and Communications and Japan Telework Association)

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TOKAI Communications Corporation

To whom it may concern

# Launch of Five Forever Free Secure Browser Accounts Campaign for Cloud Mail Customers!

## Take the Office Everywhere! Supporting BYOD and Workstyle Innovation

TOKAI Communications Corporation (President & CEO: Katsuhiko Tokita; hereinafter "the Company") will implement the "Five Forever Free Secure Browser Accounts" to provide five free accounts for the "OneOffice SafeGate" secure browser service to customers contracted to "OneOffice mailbox," part of the "OneOffice MailSolution" cloud mail service, provided to corporate customers since 2005.

## 1. Background of the Campaign

Currently, an increasing number of companies are working to introduce new work styles that are not limited to time or location, and workstyle innovation is advancing. However, in many cases, internal corporate systems cannot be used from outside the office due to concerns over internal security policies or costs associated with providing mobile devices.

This campaign proposes a workstyle that allows for secure connections to internal systems from outside the office, and seeks to support improvements in productivity and stronger sales structures at companies. Starting to use internal systems such as mail and groupware is simple, and can begin with a small number of people such as salesmen and administrators. Furthermore, usage is not limited to devices provided by the company, but is also compatible with bring your own device (BYOD) programs. By allowing only authorized mobile devices without leaving any data on these devices, information leaks can be prevented.

## 2. Summary of the Campaign



## <u>Name</u>

"Five Forever Free Secure Browser Accounts Campaign"

## Summary

Five accounts of the "OneOffice SafeGate" secure browser service will be provided for free to customers contracted to "OneOffice Mailbox."

## Beginning date

From July  $2016^1$ 

# Applicable period

As long as applicable conditions of the campaign are met<sup>2</sup>

# <u>Usage fees</u>

Five accounts of "OneOffice SafeGate" will be provided for free under the campaign.<sup>3, 4</sup>

# <u>Applicable conditions<sup>5, 6, 7</sup></u>

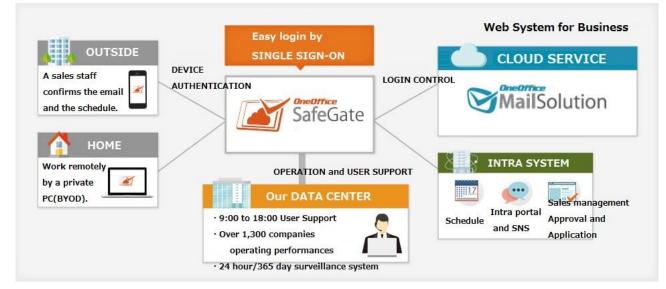
- Customers who enter into new contracts for the "OneOffice Mailbox" service or the "OneOffice Mailbox Basic Package" during the campaign period.
- Customers who have already entered into contracts for the "OneOffice Mailbox" service or the "OneOffice Mailbox Basic Package."
- For the five "OneOffice SafeGate" accounts provided under this campaign, if new or existing customers do not begin use of the accounts within three months of distribution, or if there is no use for three consecutive months, this campaign will automatically be terminated, and can no longer be used.

# <u>Campaign website</u>

http://oneoffice.jp/service/oocp/ (Japanese Only)

# 3. Usage Overview

By combining use of "OneOffice Mailbox" and "OneOffice SafeGate," customers can improve security when using "OneOffice Mailbox" from outside of the office.



Single login: Accessing multiple systems and services with one user authorization process.

## 4. Future Initiatives

The Company began providing the "OneOffice SafeGate" secure browser service from October 2015, and has continued to support strengthening security of customers' mobile usage.

Combining a "secure browser function" that does not leave any data on devices and a "device authorization function" that prevents unauthorized access, the low-cost service is provided for 300 yen a month (tax exclusive) per user, countering information leaks, preventing unauthorized access, and reducing costs for customers.

Through this campaign, the Company seeks to showcase the effectiveness and convenience of combining the "OneOffice MailSolution" cloud mail service and the "OneOffice SafeGate" secure browser service, which provides an additional layer of mobile security for customers. The Company will continue to support simple and safe mobile works.

#### [Notes on the campaign]

<sup>1</sup>: For customers that have already contracted "OneOffice Mailbox" or "OneOffice Mailbox Basic Package," distribution will begin from late July.

<sup>2</sup>: If the "OneOffice Mailbox" service or the "OneOffice Mailbox Basic Package" contracts are terminated the five "OneOffice SafeGate" accounts distributed under this campaign will no longer be available for use and this campaign will be terminated.

<sup>3:</sup> In addition to "OneOffice Mailbox" and "OneOffice Mailbox Basic Package," for customers who have already entered contracts for "OneOffice SafeGate," five additional "OneOffice SafeGate" accounts will be provided as part of this campaign.

<sup>4</sup>: If customers wish to use six or more "OneOffice SafeGate" accounts, separate expenses are incurred for accounts other than the five accounts provided under this campaign.

<sup>5</sup>: Use of the five "OneOffice SafeGate" accounts distributed under this campaign requires agreement with the "OneOffice SafeGate Terms and Conditions."

**OneOffice SafeGate Terms and Conditions** 

 $http://one office.jp/service/safegate/web/pdf/one office\_safegate\_riyoukiyaku.pdf$ 

<sup>6</sup>: This campaign will be applied regardless of the content of the customer's contract. Depending upon factors such as the type of account contracted and the number and type of domains, more or fewer than five "OneOffice SafeGate" accounts may be distributed free of charge.

<sup>7</sup>: Although this campaign does not require service fees, costs relating to the facilities and communications environments, etc., for use of the service must be borne by the customer.

#### [Reference]

#### ■About "OneOffice Mail Solution"

"OneOffice Mail Solution" is a corporate cloud mail service with an emphasis on security, and boasts of installations at over 1,300 companies. In addition to a mailbox, customers can choose from six features: mail archives, anti-spam, antivirus, mail sending filtering (countermeasures against sending mail to incorrect recipients), and file attachment encryption.

http://www.oneoffice.jp/

 $\Diamond$  Usage fees for Mailbox service (tax exclusive)

Initial cost: 20,000 yen

Monthly fee: Standard plan for 320 yen per account

High capacity plan: 420 yen per account

\*Prices are for 25–99 accounts.

\*Contracts must be made for at least 25 accounts (in 25 account increments).

#### ■About "OneOffice SafeGate"

Combining a secure browser function and a device authorization function, the low-cost service is provided for 300 yen a month (tax exclusive) per user, and enables countering information leaks, preventing unauthorized access, and reducing costs for customers.

http://www.oneoffice.jp/service/safegate/

♦ Usage fees for "OneOffice SafeGate" (tax exclusive)

Initial cost: 30,000 yen

Monthly fee: 300 yen per account

\*Contracts must be made for at least 10 accounts (in 10 account increments).

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