



September 20, 2016

TOKAI Holdings Corporation Katsuhiko Tokita, President & CEO (Code No. 3167 Tokyo Stock Exchange First Section)

To whom it may concern

# Launch of Corporate Cloud-Based Remote Desktop Service

A new service to support workstyle innovation

TOKAI Communications Corporation (hereinafter "TOKAI Communications"), a wholly owned subsidiary of TOKAI Holdings Corporation, will launch "OneOffice SmartConnect," a cloud-based remote desktop service for corporate customers, as described in the attachment.

Currently, public institutions and many private firms aim to implement workstyle innovation, and are promoting the spread of telecommuting<sup>1</sup> through the use of personal computers at home or mobile devices. Telecommuting is a flexible workstyle utilizing IT and is not limited by time or location, and this movement is anticipated to increase operational efficiency and improve work-life balance, as well as contribute to solving the challenges of an aging population and invigorating regional communities.

TOKAI Communications' OneOffice SmartConnect allows for easy access to office computers through personal computers or other information devices<sup>2</sup> at home or from other remote locations. This enables use of internal file servers and groupware as well as doing business using software installed on the office computers regardless of time or location, providing workstyle innovation support to customers.

Service usage fees are monthly fees based on the number of days of use, and there is no charge for months when the service is not used. This will promote the service to small and medium-sized enterprises that were previously unable to introduce a telecommuting environment due to costs.

Based on its abundant development and operational experience in internet communication technology (ICT), TOKAI Communications will provide proposals to meet customer needs and support business promotion including workstyle innovation.

<sup>1</sup>A flexible workstyle utilizing ICT that is not limited by location or time.

(Source: "Use of Telecommuting as Countermeasures Toward Energy Conservation and Business Continuity Planning," June 2011, Ministry of Internal Affairs and Communications and Japan Telework Association) <sup>2</sup> Devices such as personal computers, tablets, and smartphones that can connect to the internet. Contact: Yoshihiro Taniguchi Public Relations and Investor Relations Office TEL: +81-(0)54-669-7676 Email: <u>overseas\_IR@tokaigroup.co.jp</u>





TOKAI Communications Corporation

To whom it may concern

# Launch of OneOffice SmartConnect

# A Safe and Easy Way to Connect to Office Computers Anytime, Anywhere

Easy to Use, With No Startup Costs and Connections Charged Per Day Used (100 Yen/User Per Day;

### Monthly Maximum of 1,500 Yen/User)

TOKAI Communications Corporation (President & CEO: Katsuhiko Tokita; hereinafter the "Company") will launch OneOffice SmartConnect, a cloud-based remote desktop service, on September 28, 2016 for small and medium-sized enterprises (SMEs) as part of OneOffice Solution, a comprehensive outsourcing service for corporate customers that includes cloud-based email, web, and data security services. At a rate of 100 yen per user per day, the Company will provide an environment that allows users to safely and easily connect remotely to office computers anytime, anywhere, from any device.

### 1. Background of the service launch

Currently, an increasing number of companies are working to introduce new workstyles that are not bound to particular hours or locations. As workstyle innovation progresses, implementation of desktop virtualization that allows use of the same internal computer environments from home and other outside locations is gaining momentum, particularly at large companies. However, there are many cases where SMEs are unable to implement desktop virtualization due to cost and operational management concerns.

This service is geared toward such SMEs. By providing a service that allows remote use of internal computer environments at a low price, the Company proposes a workstyle in which customers can safely access internal systems from remote locations or at home, supporting improvements in customer productivity and sales capabilities.

### 2. Service overview

OneOffice SmartConnect is a remote desktop service that allows for safe and easy access to office computers from remote or home devices. As no information is retained on those devices, office computers can be used remotely without concern of information leaks.

- (1) Name of service
  - **OneOffice** SmartConnect

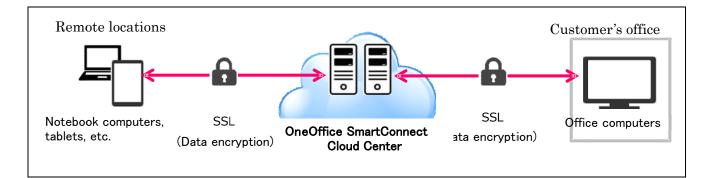
- (2) Service characteristics
  - Charged on a per-day basis (100 yen/user per day), with no fees for months when the service is not used
  - Even if office computers are turned off, they can be turned on remotely (requires separate controller)
  - No concern of information leakage, as no information is retained on the remote devices
  - Easy installation, as no special network modifications are required
- (3) Launch date September 28, 2016
- (4) Service pricing

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Startup fee:	0 yen
Monthly fee:	100 yen per user per day (monthly maximum of 1,500 yen/user)
	If using a controller to remotely turn on/off internal computers, 1,000 yen
	is applied per month per controller

(5) Service overview website

For details on the service, please see the website below (Japanese only). <u>http://smartoffice-c.jp/smartconnect/</u>

3. Usage scenario



\* Generally, any environment where an internet connection is available will not require any special configuration changes to routers or firewalls. To use, dedicated software must be installed on the connecting remote device and the host office device (installation does not require special expertise).

#### 4. Future initiatives

By providing a low-cost remote desktop service for SMEs with a unique pricing model in the form of per-day fees, the Company will promote the installation of remote desktop environments for customers that were previously unable to utilize such services due to concerns such as costs, thereby supporting customers' workstyle innovation.

By continuing to provide various outsourcing solutions going forward, the Company will work to reduce the burden placed on customers for system operation. At the same time, utilizing its technology and expertise from many years of experience as a system integrator, the Company will provide comprehensive support for its customers in every step of their system improvement and cloud service installation, including design, construction, operation, and monitoring.

#### [Reference]

■About OneOffice Solution

OneOffice Solution is a total outsourcing service leveraging the high specification BroadCenter data center. With installations at over 1,300 companies, this comprehensive solution provides email, web, and data security services, supporting customers' effective IT investment and business promotion.

http://www.top.oneoffice.jp/ (Japanese only)

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