



## Consolidated Financial Results for the Third Quarter of the Fiscal Year Ending March 31, 2018 [Japanese GAAP]

February 5, 2018

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 Scheduled date of dividend payment: -  
 Supplementary materials on quarterly financial results: Yes  
 Quarterly financial results briefing: No

(Figures are rounded to the nearest million yen)

### 1. Consolidated Financial Results for the Nine-months Ended December 31, 2017 (April 1, 2017 to December 31, 2017)

#### (1) Consolidated Operating Results (cumulative)

(% figures represent year-on-year changes)

	Sales		Operating Profit		Recurring Profit		Quarterly Net Income Attributable to Owners of the Parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Nine-months Ended December 31, 2017	133,336	4.6	6,579	(19.7)	6,662	(19.2)	3,435	(29.2)
Nine months Ended December 31, 2016	127,432	(2.1)	8,193	104.5	8,246	110.3	4,850	247.6

(Note) Comprehensive income: 4,152 million yen in the Nine-months Ended December 31, 2017 (-39.7%)  
 6,884 million yen in the Nine months Ended December 31, 2016 (536.8%)

	Quarterly Net Income per Share	Quarterly Net Income per Share (Diluted)
	Yen	Yen
Nine-months Ended December 31, 2017	26.66	26.16
Nine months Ended December 31, 2016	42.71	37.06

#### (2) Consolidated Financial Position

	Total Assets	Net Assets	Equity Ratio
	Millions of yen	Millions of yen	%
Nine-months Ended December 31, 2017	165,897	59,224	35.0
Year ended March 31, 2017	161,112	56,446	34.5

(Reference) Equity: 58,129 million yen for the Nine-months Ended December 31, 2017  
 55,654 million yen for the year ended March 31, 2017

### 2. Dividends

	Annual Dividend				
	End of Q1	End of Q2	End of Q3	Year-end	Total
	Yen	Yen	Yen	Yen	Yen
Year ended March 31, 2017	—	11.00	—	17.00	28.00
Year ending March 31, 2018	—	14.00			
Year ending March 31, 2018 (Forecast)			—	14.00	28.00

(Note) Revisions to most recently announced dividend forecasts: No

(Note) The breakdown of the year-ended March 31, 2017 dividend were ordinary dividend of 11 yen and commemorative dividend of 6 yen.

Capital surplus is included in dividend resources for fiscal 2017. For details, please refer to "Breakdown of dividends

with capital surplus as dividend fund" below.

3. Consolidated Earnings Forecasts for the Year Ending March 31, 2018 (April 1, 2017 to March 31, 2018)  
(% figures represent year-on-year changes)

	Sales		Operating Profit		Recurring Profit		Net Income Attributable to Owners of the Parent		Net Income per Share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Year ending March 31, 2018	189,400	6.0	11,410	(10.5)	11,360	(11.1)	6,450	(12.1)	50.88

(Note) Revisions to most recently announced earnings forecasts: No

\*Notes

(1) Changes in significant subsidiaries during the period under review (changes in specified subsidiaries affecting the scope of consolidation): No

(2) Application of special accounting procedures in the preparation of quarterly consolidated financial statements: No

(3) Changes in accounting policies, estimates, and restatements

1) Changes in accounting policies accompanying revisions in accounting standards, etc.: No

2) Changes in accounting policies other than 1): No

3) Changes in accounting estimates: No

4) Restatements: No

(4) Number of shares issued (common stock)

1) Shares issued at the end of each period (including treasury stock):

Q3 FY3/2018	139,679,977 shares	FY3/2017	139,679,977 shares
Q3 FY3/2018	8,736,089 shares	FY3/2017	12,915,785 shares
Q3 FY3/2018	128,826,506 shares	Q3 FY3/2017	113,569,221 shares

2) Number of shares of treasury stock at the end of each period:

3) Average number of shares during the period (cumulative):

(Note) Board benefit trust shares(BBT) is included in the number of year-end treasury stock.(416,600 stocks at Q2 FY3/2018, 420,000 stocks at FY3/2017) And the company shares held in ESOP trust accounts are included in the treasury stock, which is subtracted from calculations of the average number of shares during the period (417,341 shares for the Nine-months Ended December 31, 2017; 142,036 shares for the Nine months Ended December 31, 2016).

\* Quarterly financial results not covered by quarterly review

\* Explanation regarding the Appropriate Uses of Earnings Forecasts and Other Notes

All earnings forecasts provided within this document are based on the most accurate information available at the time of the release of this document. Actual results may differ from forecasts due to various factors going forward.

**Breakdown of dividends with capital surplus as dividend resource**

Of the dividends for the fiscal year ending March 31, 2017, the breakdown of dividends for capital surplus as dividend is as follows.

Reference date	Year-Ended	Total
Dividend per share (Yen)	0.79	0.79
Total dividends (Millions of yen)	100	100

(Note) Reduction ratio of net assets 0.003

[Attachment]

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## 1. Qualitative Information on Financial Results for the Period Under Review

### (1) Explanation of Consolidated Operating Performance

During the first nine months of the fiscal year ending March 31, 2018, the Japanese economy was on a gradual recovery trend, with an upturn in consumer spending and some improvement in employment conditions. However, the general economic outlook remains clouded due to uncertainties in overseas economies, such as U.S. policy developments and the risk of weaker-than-expected performance of emerging economies in Asia stemming from regional political instability.

As set out in the TOKAI Group's new medium-term management plan Innovation Plan 2020 "JUMP," the Group seeks to advance further by pursuing growth strategies such as increasing the number of continuing customers, capturing cross-selling opportunities based on the Total Life Concierge (TLC) concept, expanding service areas to broaden sales channels, M&A activities, and moving into new business areas. As a result of these measures, the number of continuing customers increased by 275 thousand from March 31, 2017 to 2,839 thousand and members of the TLC Membership Service increased by 83 thousand to 669 thousand.

Under these conditions, in the nine months ended December 31, 2017, the Group booked sales of 133,336 million yen (up 4.6% year-on-year). However, a rise in costs to acquire customers and prevent service cancellations among other factors affected profits, and the Group posted operating profit of 6,579 million yen (down 19.7%), recurring profit of 6,662 million yen (down 19.2%), and quarterly net income attributable to owners of the parent of 3,435 million yen (down 29.2%).

Performance by segment was as follows.

#### (Gas and Petroleum)

In the liquefied petroleum gas (LP gas) business, in the nine months ended December 31, 2017, the Group focused on increasing the customer count amid intensifying competition, including efforts to attract new customers and prevent service cancellations in established areas, and start services in new areas. As a result, the number of customers rose by 11 thousand from March 31, 2017, to 599 thousand and LP gas sales volume increased year-on-year. The unit sales price also rose due to higher purchase prices. Consequently, sales of the LP gas business came to 44,888 million yen (up 3.5% year-on-year).

In the city gas business, the number of customers was 54 thousand, unchanged from the level as of March 31, 2017, but sales rose 4.4% year-on-year to 8,257 million yen due to a higher unit sales price stemming from the fuel cost adjustment regulations and other factors.

As a result, segment sales came to 53,145 million yen (up 3.6% year-on-year), but operating profit was down 47.3% to 2,076 million yen because of an increase in costs to acquire new customers and prevent service cancellations.

#### (Building and Real Estate)

In the Building and Real Estate business, renovation, housing sales, and other projects declined, but projects such as facilities-related construction and building management support services increased year-on-year. As a result, segment sales were 13,491 million yen (up 4.4% year-on-year) and operating profit was 189 million yen (up 10.1%).

#### (CATV)

In the CATV business, in addition to preventing existing customers from canceling services, the Company worked on measures such as sales of set discount offerings for broadcasting and communications, and smartphone set discounts through alliances with major mobile phone carriers. The Company also stepped up efforts to improve its broadcasting service by offering more local information programs and progressing the transition to fiber optics compatible with 4K broadcasts. In telecommunications, the Company launched a new ultrafast fiber-optic service offering a maximum speed of 10Gbps. It expanded and improved services to increase customer satisfaction.

The addition of acquired company Tokyo Bay Network Co., Ltd.'s 250 thousand customers (235 thousand broadcasting and 15 thousand telecommunications customers) meant a sharp increase from March 31, 2017 of 243 thousand customers for the Company's broadcasting services to 751 thousand and an increase of 25 thousand customers for its telecommunications services to 251 thousand.

Due to an increase in subscribers, segment sales totaled 20,871 million yen (up 10.4% year-on-year), and operating profit was 2,376 million yen (up 31.2%).

#### (Information and Communications Services)

In the broadband business for individual customers, the Company worked to acquire new customers and actively encouraged existing customers to switch to Hikari Collaboration services. As a result, the number of Hikari Collaboration customers increased by 20 thousand from March 31, 2017, to 319 thousand. However, the total number of FTTH customers fell by 23 thousand to 697 thousand due to increased competition from major mobile phone carriers. This, combined with contract cancellations by ADSL and other customers, led to a decrease of 30 thousand broadband customers to 764 thousand. Meanwhile, the number of customers of the LIBMO MVNO service launched in February 2017 came to 21 thousand as of December 31, 2017. As a result, segment sales totaled 23,732 million yen (down 0.2% year-on-year).

For corporate customers, growth of businesses with recurring revenue and an increase in orders for systems development led to a 12.9% year-on-year increase in sales to 14,028 million yen.

Due to these factors, segment sales came to 37,760 million yen (up 4.3% year on year), but operating profit was 1,446 million yen (down 32.6%) due to an increase in promotional spending on the MVNO business and others.

#### (Aqua)

In the Aqua business, the Company raised prices of some products to cover the increase in distribution costs, but also continued to push forward with customer acquisition activities for Oishii Mizu no Okurimono - ulunom "the Gift of Delicious Water" brand, mainly targeting large-scale commercial facilities at metropolitan areas. Consequently, the Company succeeded in increasing the number of customers to 143 thousand, up by eight thousand from March 31, 2017.

As a result, segment sales came to 4,652 million yen (up 5.9% year-on-year), but operating profit fell 67.9% to 46 million yen due to an increase in customer acquisition costs.

#### (Others)

In the nursing care business, an increase in the number of users led to sales of 778 million yen (up 19.4% year-on-year). In the shipbuilding business, sales were down 8.2% year-on-year to 972 million yen on a decrease in the number of ships repaired. In the bridal events business, sales were down 22.6% year-on-year to 1,131 million yen due to the closure of wedding venue Vrai Cloche Bouquet Tokai Mishima at the end of March 2017.

Due to these factors, segment sales came to 3,415 million yen (down 7.9% year-on-year), but operating profit was 163 million yen (up 1141.7% year-on-year) as a result of improved profitability.

### (2) Explanation of Consolidated Financial Condition

#### 1) Assets, Liabilities, and Net Assets

Total assets amounted to 165,897 million yen as of December 31, 2017, down by 4,785 million yen from March 31, 2017. This is primarily due to an increase in property, plant and equipment of 2,014 million yen from making Tokyo Bay Network Co., Ltd. a consolidated subsidiary, an increase in investment securities (included in Other under Investments and other assets) of 1,083 million yen mainly owed to higher stock prices, and a 755 million yen increase in work in progress due to a rise in the number of construction projects.

Total liabilities were 106,672 million yen, up 2,006 million yen from March 31, 2017, despite a 2,638 million yen decrease in income taxes payable from filing tax returns and paying income tax for the previous fiscal year. The increase is mainly due to a 3,374 million yen increase in interest-bearing debt due to a rise in short-term loans payable and other factors, and a 1,092 million yen increase in Current liabilities (Other) from a rise in advances received and accounts payable-other among

other factors.

As of December 31, 2017, net assets totaled 59,224 million yen, up 2,778 million yen from March 31, 2017. Although the Group paid 4,001 million yen in dividends from surplus, it booked 3,435 million yen in net income attributable to owners of the parent and a 2,400 million yen increase in asset from the conversion of convertible bonds with stock acquisition rights and other factors.

## 2) Cash Flows

Cash and cash equivalents (hereinafter referred to as "funds") at December 31, 2017 totaled 3,667 million yen, up 555 million yen from March 31, 2017.

Cash flows from each activity during the nine months under review and the factors behind them are as follows.

### (Cash flows from operating activities)

Net cash provided by operating activities was 12,295 million yen (down 4,786 million yen year-on-year). Funds increased chiefly due to quarterly net income before income taxes and the effect of depreciation (non-cash items).

### (Cash flows from investing activities)

Net cash used in investing activities was 9,655 million yen (down 2,725 million yen year-on-year). This is mainly due to the purchase of tangible and intangible fixed assets and the purchase of shares in a subsidiary resulting in the change in scope of consolidation.

### (Cash flows from financing activities)

Net cash used in financing activities was 2,081 million yen (up 9,180 million yen year-on-year). Cash was mainly used for the payment of dividends.

Additionally, cash flows from financing activities increased substantially year-on-year. This was mainly due to an increase in short-term loans payable.

## (3) Explanation of Consolidated Earnings Forecasts and Other Forward-Looking Information

Earnings results for the nine months ended December 31, 2017 were generally in line with forecasts, and the Company maintains its consolidated earnings forecasts for the fiscal year ending March 31, 2018, announced on May 9, 2017.

Forecasts are judgments based on currently available information. Actual performance may differ from forecasts due to a variety of factors going forward.

## 2. Quarterly Consolidated Financial Statements and Notes

## (1) Quarterly Consolidated Balance Sheets

(Millions of yen)

	Fiscal Year Ended March 31, 2017	Nine Months Ended December 31, 2017
<b>Assets</b>		
Current assets		
Cash and deposits	3,239	3,807
Notes and accounts receivable–trade	22,838	22,427
Merchandise and finished goods	3,676	3,758
Work in process	645	1,401
Raw materials and supplies	737	833
Other	7,789	8,488
Allowance for doubtful accounts	(332)	(321)
Total current assets	38,594	40,395
Non-current assets		
Property, plant and equipment		
Buildings and structures, net	33,718	33,996
Machinery, equipment and vehicles, net	21,848	22,563
Land	22,634	22,786
Other, net	15,446	16,314
Total property, plant and equipment	93,647	95,661
Intangible assets		
Goodwill	5,861	5,589
Other	5,127	5,633
Total intangible assets	10,988	11,222
Investments and other assets		
Net defined benefit asset	2,397	2,457
Other	15,895	16,796
Allowance for doubtful accounts	(432)	(642)
Total investments and other assets	17,860	18,611
Total non-current assets	122,496	125,496
Deferred assets	21	4
Total assets	161,112	165,897



(Millions of yen)

	Fiscal Year Ended March 31, 2017	Nine Months Ended December 31, 2017
<b>Liabilities</b>		
Current liabilities		
Notes and accounts payable–trade	14,779	15,372
Short-term loans payable	22,912	30,877
Current portion of bonds	578	358
Income taxes payable	3,484	845
Accruals	1,695	244
Other	17,854	18,946
Total current liabilities	61,304	66,644
Non-current liabilities		
Bonds payable	406	462
Convertible bonds with stock acquisition rights	2,800	-
Long-term loans payable	27,440	25,814
Accruals	101	128
Net defined benefit liability	364	503
Other	12,249	13,119
Total non-current liabilities	43,361	40,027
Total liabilities	104,665	106,672
<b>Net assets</b>		
Shareholders' equity		
Capital stock	14,000	14,000
Capital surplus	24,286	25,524
Retained earnings	15,048	14,582
Treasury stock	(3,285)	(2,223)
Total shareholders' equity	50,048	51,883
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	2,126	3,317
Deferred gains (losses) on hedges	720	306
Foreign currency translation adjustment	(9)	(6)
Remeasurement of defined benefit plans	2,768	2,628
Total accumulated other comprehensive income	5,605	6,246
Non-controlling interests	791	1,094
Total net assets	56,446	59,224
Total liabilities and net assets	161,112	165,897

(2) Quarterly Consolidated Statements of Income, Consolidated Statements of Comprehensive Income  
 (Quarterly Consolidated Statements of Income)  
 (Nine Months Ended December 31, 2017)

	(Millions of yen)	
	Nine Months Ended December 31, 2016 (April 1, 2016 to December 31, 2016)	Nine Months Ended December 31, 2017 (April 1, 2017 to December 31, 2017)
Sales	127,432	133,336
Cost of sales	75,055	79,175
Gross profit	52,377	54,160
Selling, general and administrative expenses	44,183	47,581
Operating profit	8,193	6,579
Non-operating profit		
Interest income	8	7
Dividend income	174	191
Commission fee	62	65
Other	314	242
Total non-operating profit	560	508
Non-operating expenses		
Interest expenses	412	336
Other	95	88
Total non-operating expenses	507	424
Recurring profit	8,246	6,662
Extraordinary income		
Gain on sales of non-current assets	5	2
Transmission line facility subsidies	18	50
Subsidy income	2	-
Gain on reversal of subscription rights to shares	98	-
Total extraordinary income	125	52
Extraordinary losses		
Loss on sales of non-current assets	0	0
Loss on retirement of non-current assets	502	605
Impairment loss (★減損損失)	-	15
Loss on valuation of investment securities	-	15
Loss on step acquisitions	-	105
Total extraordinary losses	502	741
Quarterly net income before income taxes	7,869	5,973
Income taxes (current)	2,346	1,734
Income taxes (deferred)	612	726
Total income taxes	2,959	2,460
Quarterly net income	4,910	3,512
Quarterly net income attributable to non-controlling interests	59	77
Quarterly net income attributable to owners of the parent	4,850	3,435

(Consolidated Statements of Comprehensive Income)  
(Nine Months Ended December 31, 2017)

(Millions of yen)

	Nine Months Ended December 31, 2016 (April 1, 2016 to December 31, 2016)	Nine Months Ended December 31, 2017 (April 1, 2017 to December 31, 2017)
Quarterly net income	4,910	3,512
Other comprehensive income		
Valuation difference on available-for-sale securities	1,131	1,190
Deferred gains (losses) on hedges	996	(413)
Foreign currency translation adjustment	(20)	(0)
Remeasurement of defined benefit plans, net of tax	(114)	(139)
Share of other comprehensive income of entities accounted for using the equity method	(18)	4
Total other comprehensive income	1,974	640
Quarterly comprehensive income	6,884	4,152
(Breakdown)		
Quarterly comprehensive income attributable to owners of the parent	6,823	4,075
Quarterly comprehensive income attributable to non- controlling interests	60	77

## (3) Quarterly Consolidated Statements of Cash Flows

	(Millions of yen)	
	Nine Months Ended December 31, 2016 (April 1, 2016 to December 31, 2016)	Nine Months Ended December 31, 2017 (April 1, 2017 to December 31, 2017)
<b>Cash flows from operating activities</b>		
Quarterly net income before income taxes	7,869	5,973
Depreciation	10,825	10,589
Amortization of goodwill	904	883
Impairment loss	-	15
Increase (decrease) in provision for bonuses	(1,233)	(1,244)
Increase (decrease) in net defined benefit asset and liability	(189)	(228)
Interest and dividend income	(183)	(199)
Interest expenses	412	336
(Gain) loss on sales of non-current assets	(5)	(1)
(Gain) loss on valuation of investment securities	-	15
Loss on retirement of non-current assets	502	605
(Gain) loss on step acquisitions	-	105
Decrease (increase) in notes and accounts receivable – trade	739	1,214
Decrease (increase) in inventories	(469)	(954)
Increase (decrease) in notes and accounts payable – trade	(391)	484
Other	1,503	40
Subtotal	20,282	17,633
Income taxes paid	(3,200)	(5,338)
Net cash provided by (used in) operating activities	17,082	12,295
<b>Cash flows from investing activities</b>		
Interest and dividend income received	228	249
Purchase of securities	(11)	(131)
Purchase of tangible and intangible assets	(7,259)	(8,749)
Proceeds from sales of tangible and intangible assets	150	161
Purchase of shares of subsidiaries resulting in change in scope of consolidation	-	(1,175)
Collection of loans receivable	47	35
Other	(84)	(45)
Net cash provided by (used in) investing activities	(6,929)	(9,655)
<b>Cash flows from financing activities</b>		
Interest expenses paid	(412)	(339)
Net increase (decrease) in short-term loans payable	(650)	8,725
Repayments of lease obligations	(3,008)	(2,762)
Proceeds from long-term loans payable	4,950	6,607
Repayment of long-term loans payable	(9,653)	(9,493)
Redemption of bonds	(379)	(444)
Redemption of Convertible bond-type bonds with subscription rights to shares	-	(400)
Proceeds from share issuance to non-controlling shareholders	-	20

Payments for acquisition of treasury stock	(262)	(1)
Proceeds from disposal of treasury shares	384	0
Cash dividends paid	(2,146)	(3,987)
Other	(84)	(5)
Net cash provided by (used in) financing activities	(11,261)	(2,081)
Effect of exchange rate change on cash and cash equivalents	0	(3)
Net increase (decrease) in cash and cash equivalents	(1,108)	555
Cash and cash equivalents at beginning of period	4,044	3,111
Cash and cash equivalents at end of period	2,935	2,667

(4) Notes on Quarterly Consolidated Financial Statements

(Notes on Going Concern Assumptions)

Not applicable.

(Notes on Significant Changes in Shareholders' Equity)

Not applicable.

(Additional Information)

(Board Benefit Trust (BBT))

(1) Overview of Transactions

At a Board of Directors Meeting held on May 10th, 2016, the Company approved the introduction of a board benefit trust (BBT) plan as a new stock-based compensation system (hereinafter referred to as "the System") for the Company's Directors, Executive Officers, Administrative Officers, and the Directors and Administrative Officers of some of the Company's subsidiaries (excluding Outside Directors; hereinafter referred to as "Executives"). This Executive compensation was approved at the 5th Annual General Meeting of Shareholders held on June 24, 2016.

The System is a stock-based compensation system in which the Company will acquire the shares of the Company using funds the Company first contributes. The Company's shares and the amount of cash equivalent to the market price of the Company's shares as of the date of the Executive's retirement (hereinafter referred to as the "Company's Shares, etc.") will be provided through the trust to the Executives in accordance with executive stock-based compensation rules stipulated by the Company and subsidiaries of the Company covered by the System. In principle, Executives shall receive the Company's Shares, etc. upon their retirement.

The Company has applied the gross method for this transaction in accordance to "Practical Solution on Transactions of Delivering the Company's Own Stock to Employees etc. through Trusts" (ASBJ PITF No. 30, March 26, 2015).

(2) Company stock remaining in the trust

The Company is recording Company stock which remains in the trust as treasury stocks under net assets at book value (excluding attached expenses). The book value of such Company stocks was 261 million yen as of March 31, 2017, 258 million yen as of December 31, 2017. The number of stock was 420 thousand shares as of March 31, 2017, 416 thousand shares as of December 31, 2017.

(Segment Information, etc.)

[Segment Information]

## I. Nine Months Ended December 31, 2016 (April 1, 2016 to December 31, 2016)

## Sales and Income of Losses by Reportable Segment

(Millions of yen)

	Reportable segments						Other <sup>1</sup>	Total	Adjustments <sup>2</sup>	Amount in quarterly consolidated statements of Income <sup>3</sup>
	Gas and Petroleum	Building and Real Estate	CATV	Information and Communications	Aqua	Subtotal				
Sales										
Sales to external customers	51,291	12,926	18,901	36,212	4,391	123,723	3,708	127,432	-	127,432
Intersegment sales and transfers	129	1,243	591	2,285	79	4,329	140	4,469	(4,469)	-
Subtotal	51,421	14,169	19,492	38,498	4,471	128,053	3,849	131,902	(4,469)	127,432
Segment income (loss)	3,937	171	1,811	2,147	145	8,213	13	8,226	(33)	8,193

- (Notes) 1. The "Other" category is a business segment not included in the reportable segments. This category includes businesses such as weddings, ship repair, insurance, and nursing care.  
 2. Adjustments to segment income (loss) are mainly eliminations due to intersegment transactions.  
 3. Segment income (loss) is adjusted to match operating profit in the quarterly consolidated statements of income.

## II. Nine Months Ended December 31, 2017 (April 1, 2017 to December 31, 2017)

## Sales and Income of Losses by Reportable Segment

(Millions of yen)

	Reportable segments						Other <sup>1</sup>	Total	Adjustments <sup>2</sup>	Amount in quarterly consolidated statements of Income <sup>3</sup>
	Gas and Petroleum	Building and Real Estate	CATV	Information and Communications	Aqua	Subtotal				
Sales										
Sales to external customers	53,145	13,491	20,871	37,760	4,652	129,920	3,415	133,336	-	133,336
Intersegment sales and transfers	141	914	585	2,219	82	3,942	140	4,083	(4,083)	-
Subtotal	53,286	14,406	21,456	39,979	4,735	133,863	3,556	137,420	(4,083)	133,336
Segment income (loss)	2,076	189	2,376	1,446	46	6,135	163	6,299	280	6,579

- (Notes) 1. The "Other" category is a business segment not included in the reportable segments. This category includes businesses such as weddings, ship repair, insurance, and nursing care.  
 2. Adjustments to segment income (loss) are mainly eliminations due to intersegment transactions.  
 3. Segment income (loss) is adjusted to match operating profit in the quarterly consolidated statements of income.