



February 4, 2025

## Consolidated Financial Results for the First Nine Months Ended March 31, 2025 (Under Japanese GAAP)

Company name: TOKAI Holdings Corporation      Listing: Tokyo Stock Exchange  
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 Scheduled date of dividend payments: -  
 Supplementary materials on quarterly financial results: Yes  
 Quarterly financial results briefing: No

(Figures are rounded to the nearest million yen)

### 1. Consolidated financial results for the first nine months ended December 31, 2024 (from April 1, 2024 to December 31, 2024)

#### (1) Consolidated Operating Results (cumulative) (Percentages indicate year-on-year changes.)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Six months ended								
December 31, 2024	173,179	5.2	9,711	10.4	10,136	13.0	5,644	14.4
December 31, 2023	164,676	0.3	8,797	3.9	8,968	33.8	4,934	75.2

Note: Comprehensive income      For the nine months ended December 31, 2024:      ¥5,522 million      [-18.2%]  
    For the nine months ended December 31, 2023:      ¥6,754 million      [72.5%]

	Basic earnings per share	Diluted earnings per share
Nine months ended	Yen	Yen
December 31, 2024	43.21	43.19
December 31, 2023	37.78	37.78

#### (2) Consolidated financial position

	Total assets	Net assets	Equity-to-asset ratio
As of	Millions of yen	Millions of yen	%
December 31, 2024	209,881	92,424	42.9
March 31, 2024	205,301	91,300	43.4

Reference: Equity  
 As of December 31, 2024:      ¥89,995 million  
 As of March 31, 2024:      ¥89,034 million

### 2. Cash dividends

	Annual dividends per share				
	End of Q1	End of Q2	End of Q3	Year-end	Total
Fiscal year ended March 31, 2024	Yen	Yen	Yen	Yen	Yen
	-	16.00	-	17.00	33.00
Fiscal year ending March 31, 2025	-	17.00			
Fiscal year ending March 31, 2025 (Forecast)			-	17.00	34.00

Note: Revisions to the forecast of cash dividends most recently announced: None

### 3. Consolidated Earnings Forecasts for the Year Ending March 31, 2025 (April 1, 2024 to March 31, 2025)

(% figures represent year-on-year changes)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Net Income per Share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Year ending March 31, 2025	244,000	5.4	16,000	3.2	16,000	3.0	9,000	6.1	68.90

Note: Revisions to the forecast of consolidated earnings most recently announced: None

#### \*Notes

- (1) Changes in significant subsidiaries during the period (changes in specified subsidiaries resulting in the change in scope of consolidation): Yes

New company : 5 (FujiPro Co., Ltd., Gatto Co., Ltd., PT TOKAICOM Mitra Indonesia, TOKAI Human Resource Evol Co., Ltd. G&F Co.,Ltd)

(Note) For details, please refer to the attached document P.10 "2. Quarterly Consolidated Financial Statements and Main Notes (4) Notes on Quarterly Consolidated Financial Statements (Changes in the Scope of Consolidation or Equity Method Application)".

- (2) Adoption of accounting treatment specific to the preparation of quarterly consolidated financial statements: None

- (3) Changes in accounting policies, changes in accounting estimates, and restatement

- (i) Changes in accounting policies due to revisions to accounting standards and other regulations: Yes  
(ii) Changes in accounting policies due to other reasons: None  
(iii) Changes in accounting estimates: None  
(iv) Restatement: None

Note: Please refer to the attached document, page 10, section 2 "Consolidated Interim Financial Statements and Significant Notes (4) Notes on Consolidated Interim Financial Statements (Notes on Changes in Accounting Policies)" for more details.

- (4) Number of issued shares (common shares)

- (i) Total number of issued shares at the end of the period (including treasury shares)

As of December 31, 2024	139,679,977 shares
As of March 31, 2024	139,679,977 shares

- (ii) Number of treasury shares at the end of the period

As of December 31, 2024	9,040,025 shares
As of March 31, 2024	9,051,754 shares

- (iii) Average number of shares outstanding during the period (cumulative from the beginning of the fiscal year)

Nine months ended March 31, 2025	130,634,880 shares
Nine months ended March 31, 2024	130,602,941 shares

(Note) Board benefit trust shares (BBT) is included in the number of year-end treasury stock.(720,000 stocks at Q3 FYE3/2025, 730,500 stocks at FYE3/2024)

In addition, the treasury stock to be deducted in the calculation of the average number of shares during the period includes the Company's stock held by the Board Benefit Trust (BBT) (724,620 stocks at Q3 FYE3/2025, 753,204 stocks at Q3 FYE3/2024).

- \* Review of the attached quarterly consolidated financial statements by a certified public accountant or audit corporation.: None

- \* Explanation on the appropriate use of performance forecasts, and other special notes.

(Note on Descriptions Regarding the Future)

The future-oriented descriptions such as performance outlooks stated in this document are based on the information currently available to our company and certain assumptions deemed reasonable, and are not intended to promise their achievement by our company. Also, actual performance may vary significantly due to various factors.

(About the Review by a Certified Public Accountant or Audit Corporation)

Our company plans to undergo a review by an audit corporation, and after the completion of the review (scheduled for February 12, 2025), we will disclose the quarterly earnings report with the attached review report.

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## 1. Qualitative Information on the Current Quarter Results

### (1) Explanation of Consolidated Business Performance

The business environment surrounding our group during the third quarter of the current fiscal year showed signs of improvement in employment conditions and a recovery in personal consumption, leading to a gradual economic recovery, although some areas remained stagnant. However, uncertainties persist due to downside risks in the global economy, inflation, future policy directions in the United States, geopolitical tensions in the Middle East, and the impact of fluctuations in financial capital markets.

The current fiscal year is the second period of the "Mid-term Management Plan 2025," which concludes in 2025. Regarding the performance for the cumulative period of the third quarter, the number of continuing trading customers in the group increased by 56,000 (compared to an increase of 41,000 in the same period of the previous year), reaching 3,415,000. The number of TLC members increased by 40,000 (compared to an increase of 43,000 in the same period of the previous year), reaching 1,254,000. Due to the increase in the number of group customers, net sales amounted to 173,179 million yen (a 5.2% increase compared to the same period of the previous year), operating profit was 9,711 million yen (a 10.4% increase), ordinary profit was 10,136 million yen (a 13.0% increase), and net income attributable to the parent company for the quarter was 5,644 million yen (a 14.4% increase).

As topics for the cumulative period of the third quarter, we acquired the shares of FujiPro Co., Ltd. (located in Chigasaki City, Kanagawa Prefecture), which operates the LP gas business, and made it a consolidated subsidiary in April 2024. In addition, in April of the same year, we established a joint venture company, PT TOKAICOM Mitra Indonesia (located in South Jakarta, Republic of Indonesia), with PT Sisnet Mitra Sejahtera, which provides IT-related services in Indonesia, aiming to expand cloud service-related businesses and cloud talent development businesses in the Republic of Indonesia. We started full-scale business operations in September. In August, we opened a sales base for LP gas in Kagoshima City, Kagoshima Prefecture, which became our third base in the Kyushu area, and worked on expanding our business foundation. In December, we acquired the shares of G&F Co., Ltd. (located in Shinjuku-ku, Tokyo), which handles IT system construction, and made it a consolidated subsidiary.

The performance of each segment is as follows.

#### (Energy)

Regarding the LP gas business, the number of customers increased by 29,000 from the end of the previous fiscal year, reaching 808,000, due to the addition of consolidated subsidiaries and efforts to acquire new customers. With the increase in the number of customers and the upward adjustment of selling prices linked to purchase prices, net sales amounted to 61,018 million yen (an 8.0% increase compared to the same period of the previous year).

For the city gas business, the number of customers remained at 74,000, similar to the end of the previous fiscal year. However, due to the impact of the raw material cost adjustment system, net sales amounted to 12,160 million yen (a 4.9% decrease).

As a result, net sales for this segment amounted to 73,179 million yen (a 5.6% increase). Additionally, by implementing cost reduction measures, including customer acquisition costs, operating profit reached 2,322 million yen (a 74.1% increase).

#### (Information and Communications)

For consumer-oriented businesses, we promoted customer acquisition through collaboration with major mobile carriers in the ISP and mobile businesses. As a result of these initiatives, the number of broadband customers increased by 3,000 from the end of the previous fiscal year, reaching 671,000. However, the number of LIBMO customers decreased by 2,000 to 78,000, and net sales amounted to 17,597 million yen (a 3.4% decrease) due to a decrease in ARPU.

For corporate-oriented businesses, sales increased to 25,761 million yen (a 9.2% increase) due to the steady progress of carrier services and cloud services.

As a result, net sales for this segment amounted to 43,358 million yen (a 3.7% increase). However, due to increased expenses related to strengthening the organization and network enhancement, operating profit decreased to 2,738 million yen (a 7.7% decrease).

#### (CATV)

For the CATV business, we focused on local information dissemination and program production as a community-based operator and worked to enhance content through partnerships with major video distribution providers. Additionally, by actively conducting sales activities in new areas, the number of broadcasting service

customers increased by 3,000 from the end of the previous fiscal year, reaching 922,000, and the number of communication service customers increased by 14,000 to 408,000.

As a result, net sales for this segment amounted to 27,185 million yen (a 1.9% increase), and operating profit reached 4,492 million yen (an 8.5% increase).

#### (Construction, Equipment and Real Estate)

For the construction, equipment and real estate business, net sales for this segment amounted to 18,200 million yen (a 3.5% increase) due to steady orders for construction work. However, operating profit decreased to 472 million yen (a 6.7% decrease) due to increased maintenance costs for solar power generation facilities.

#### (Aqua)

For the Aqua business, we focused on expanding the customer base through event operations in large commercial facilities, WEB acquisition, telemarketing, etc. As a result, the number of customers increased by 20,000 from the end of the previous fiscal year, reaching 187,000.

As a result, net sales for this segment amounted to 7,311 million yen (a 26.1% increase), and operating profit reached 294 million yen (a 6.1% increase).

#### (Others)

Among other businesses, for the care business, net sales amounted to 1,066 million yen (a 0.7% increase) due to an increase in the number of users. For the ship repair business, net sales amounted to 1,136 million yen (an 18.2% increase) due to an increase in repair work volume. For the wedding event business, net sales amounted to 983 million yen (a 5.6% increase) due to an increase in general banquets for corporations and various organizations.

As a result, net sales for this segment amounted to 3,944 million yen (an 11.8% increase). However, due to increased operating expenses associated with new businesses, operating loss amounted to 156 million yen (compared to operating profit of 33 million yen in the same period of the previous year).

## (2) Explanation of Consolidated Financial Position

### 1) Situation of Assets, Liabilities, and Shareholders' Equity

Total assets at the end of the cumulative period of the third quarter amounted to 209,881 million yen, an increase of 4,580 million yen compared to the end of the previous fiscal year. This was mainly due to a decrease of 1,791 million yen in current assets "other" resulting from a decrease in accounts receivable and derivative valuation differences, while intangible fixed assets increased by 3,033 million yen, work in progress increased by 1,233 million yen, and investment and other assets "other" increased by 1,126 million yen due to an increase in investment securities and products.

Total liabilities amounted to 117,457 million yen, an increase of 3,457 million yen compared to the end of the previous fiscal year. This was mainly due to a decrease of 2,414 million yen in corporate taxes payable, 1,879 million yen in promissory notes and accounts payable, and 1,658 million yen in current liabilities "other provisions" due to bonus payments, while short-term borrowings increased by 7,691 million yen and fixed liabilities "other" increased by 1,337 million yen due to an increase in deferred tax liabilities.

Total shareholders' equity amounted to 92,424 million yen, an increase of 1,123 million yen compared to the end of the previous fiscal year. This was mainly due to the implementation of a dividend of 4,466 million yen from retained earnings, offset by the recognition of quarterly net income attributable to the parent company shareholders of 5,644 million yen.

### 2) Situation of Cash Flow

Cash and cash equivalents (referred to as "funds" hereinafter) at the end of the cumulative period of the third quarter increased by 164 million yen from the end of the previous fiscal year to 5,768 million yen.

The situation of each cash flow during the cumulative period of the third quarter and their factors are as follows:

#### (Cash Flow from Operating Activities)

Cash flow from operating activities resulted in an increase in funds of 14,008 million yen (a decrease of 3,865 million yen compared to the same period of the previous year). This was due to a decrease in funds resulting from the payment of corporate taxes, a decrease in accounts payable, and an increase in inventories, offset by factors such as pre-tax quarterly net income, a decrease in accounts receivable, and non-cash items such as depreciation expenses.

(Cash Flow from Investing Activities)

Cash flow from investing activities resulted in a decrease in funds of 12,948 million yen (an increase of 619 million yen). This was due to expenditures related to the acquisition of tangible and intangible fixed assets and the acquisition of subsidiary shares associated with changes in the scope of consolidation.

(Cash Flow from Financing Activities)

Cash flow from financing activities resulted in a decrease in funds of 907 million yen (an increase of 2,492 million yen). This was due to funds raised through borrowings, offset by repayments of borrowings and lease liabilities, and payment of dividends.

(3) Explanation of Future Forecast Information, such as Consolidated Performance Forecasts

The performance for the cumulative period of the third quarter progressed as planned, and there are no changes to the full-year consolidated performance forecast announced on May 9, 2024, for the fiscal year ending in March 2025.

Please note that the performance forecast is based on information available at the current time and actual performance may differ from the forecasted figures due to various factors in the future.

## 2. Quarterly Consolidated Financial Statements and Notes

### (1) Quarterly Consolidated Balance Sheets

(Millions of yen)

	Fiscal Year Ended March 31, 2024	Nine Months Ended December 31, 2024
<b>Assets</b>		
Current assets		
Cash and deposits	5,758	6,135
Notes and accounts receivable - trade, and contract assets	*2 30,241	*2 30,269
Merchandise and finished goods	4,627	5,392
Work in process	959	2,193
Raw materials and supplies	1,530	1,604
Other	12,080	10,289
Allowance for doubtful accounts	- 478	- 491
Total current assets	54,719	55,393
Non-current assets		
Property, plant and equipment		
Buildings and structures, net	37,345	37,114
Machinery, equipment and vehicles, net	26,869	26,561
Land	24,909	25,178
Other, net	25,173	25,197
Total property, plant and equipment	114,298	114,051
Intangible assets		
Goodwill	5,422	6,535
Other	4,671	6,591
Total intangible assets	10,093	13,126
Investments and other assets		
Net defined benefit asset	6,448	6,555
Other	20,017	21,144
Allowance for doubtful accounts	- 280	- 391
Total investments and other assets	26,185	27,307
Total non-current assets	150,578	154,485
Deferred assets	3	2
<b>Total assets</b>	<b>205,301</b>	<b>209,881</b>



(Millions of yen)

	Fiscal Year Ended March 31, 2024	Nine Months Ended December 31, 2024
<b>Liabilities</b>		
Current liabilities		
Notes and accounts payable–trade	*2 19,825	*2 17,946
Short-term borrowings	14,190	21,881
Income taxes payable	3,056	641
Other provisions	1,796	137
Other	22,891	22,823
Total current liabilities	61,761	63,431
Non-current liabilities		
Long-term borrowings	32,105	32,454
Other provisions	398	391
Retirement benefit liability	1,523	1,631
Other	18,211	19,548
Total non-current liabilities	52,238	54,025
<b>Total liabilities</b>	<b>114,000</b>	<b>117,457</b>
<b>Net assets</b>		
Shareholders' equity		
Capital stock	14,000	14,000
Capital surplus	25,570	25,571
Retained earnings	42,804	43,982
Treasury stock	- 2,562	- 2,554
Total shareholders' equity	79,812	80,999
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	3,363	3,860
Deferred gains or losses on hedges	1,143	678
Foreign currency translation adjustment	939	987
Remeasurements of defined benefit plans	3,773	3,469
Total accumulated other comprehensive income	9,221	8,995
Share acquisition rights	50	48
Non-controlling interests	2,216	2,380
<b>Total net assets</b>	<b>91,300</b>	<b>92,424</b>
<b>Total liabilities and net assets</b>	<b>205,301</b>	<b>209,881</b>

(2) Quarterly Consolidated Statements of Income, Consolidated Statements of Comprehensive Income  
(Quarterly Consolidated Statements of Income)  
(Nine-months Ended December 31, 2024)

(Millions of yen)

	Nine Months Ended December 31, 2023 (April 1, 2023 to December 31, 2023)	Nine Months Ended December 31, 2024 (April 1, 2024 to December 31, 2024)
Sales	164,676	173,179
Cost of sales	100,848	106,332
Gross profit	63,827	66,846
Selling, general and administrative expenses	55,030	57,135
Operating profit	8,797	9,711
Non-operating profit		
Interest income	11	9
Dividend income	234	320
Commission fee	22	38
Other	256	415
Total non-operating profit	525	784
Non-operating expenses		
Interest expenses	227	298
Other	127	60
Total non-operating expenses	354	358
Ordinary profit	8,968	10,136
Extraordinary income		
Gain on sales of non-current assets	171	1
Gain on sale of investment securities	3	113
Transmission line equipment subsidy	71	47
Subsidy income	9	3
Total extraordinary income	255	166
Extraordinary losses		
Loss on sales of non-current assets	0	0
Loss on retirement of non-current assets	896	973
Loss on sales of investment securities	-	0
Loss on valuation of investment securities	33	69
Total extraordinary losses	931	1,043
Quarterly net income before income taxes	8,292	9,259
Income taxes (current)	2,761	2,531
Income taxes (deferred)	494	985
Total income taxes	3,255	3,517
Quarterly net income	5,037	5,742
Quarterly net income attributable to non-controlling interests	102	97
Quarterly net income attributable to owners of the parent	4,934	5,644

(Consolidated Statements of Comprehensive Income)  
(Nine-months Ended December 31, 2024)

(Millions of yen)

	Nine Months Ended December 31, 2023 (April 1, 2023 to December 31, 2023)	Nine Months Ended December 31, 2024 (April 1, 2024 to December 31, 2024)
Quarterly net income	5,037	5,742
Other comprehensive income		
Valuation difference on available-for-sale securities	889	496
Deferred gains (losses) on hedges	964	-465
Foreign currency translation adjustment	10	12
Remeasurements of defined benefit plans, net of tax	-239	-304
Share of other comprehensive income of entities accounted for using equity method	93	40
Total other comprehensive income	1,717	-220
Quarterly comprehensive income	6,754	5,522
(Breakdown)		
Quarterly comprehensive income attributable to owners of the parent	6,651	5,418
Quarterly comprehensive income attributable to non-controlling interests	103	103

## (3) Quarterly Consolidated Statements of Cash Flows

(Millions of yen)

	Nine Months Ended December 31, 2023 (April 1, 2023 to December 31, 2023)	Nine Months Ended December 31, 2024 (April 1, 2024 to December 31, 2024)
Cash flows from operating activities		
Quarterly net income before income taxes	8,292	9,259
Depreciation	11,747	12,290
Amortization of goodwill	719	766
Increase (decrease) in net defined benefit asset and liability	-295	-460
Interest and dividend income	-245	-330
Loss (gain) on sales of investment securities	-3	-113
Interest expenses	227	298
Loss (gain) on sale of property, plant and equipment	-170	0
Loss (gain) on valuation of investment securities	33	69
Loss on retirement of non-current assets	896	973
Decrease (increase) in trade receivables	3,020	1,210
Decrease (increase) in inventories	-245	-1,989
Increase (decrease) in trade payables	-1,328	-1,988
Other	-858	-1,024
Subtotal	21,788	18,959
Income taxes paid	-3,915	-4,951
Net cash provided by (used in) operating activities	17,873	14,008
Cash flows from investing activities		
Interest and dividend income received	282	384
Purchase of securities	-1,097	-11
Proceeds from sales of securities	18	190
Purchase of tangible and intangible assets	-12,553	-11,017
Proceeds from sales of tangible and intangible assets	564	321
Purchase of shares of subsidiaries resulting in change in scope of consolidation	-	-3,186
Loan advances	-560	-
Proceeds from collection of loans receivable	8	570
Other	-230	-197
Net cash provided by (used in) investing activities	-13,567	-12,948
Cash flows from financing activities		
Interest expenses paid	-231	-297
Net increase (decrease) in short-term loans payable	7,459	7,475
Repayments of lease obligations	-3,636	-3,933
Proceeds from long-term loans payable	5,400	8,804
Repayment of long-term loans payable	-8,186	-8,558
Payments for acquisition of treasury stock	0	0
Cash dividends paid	-4,195	-4,458
Other	-9	62
Net cash provided by (used in) financing activities	-3,400	-907
Effect of exchange rate change on cash and cash equivalents	15	11
Net increase (decrease) in cash and cash equivalents	920	164
Cash and cash equivalents at beginning of period	4,028	5,604
Cash and cash equivalents at end of period	*1 4,949	*1 5,768

#### (4) Notes on Quarterly Consolidated Financial Statements

##### (Note on the framework of financial reporting)

The quarterly consolidated financial statements are prepared in accordance with Article 4, Paragraph 1 of the Tokyo Stock Exchange's Quarterly Financial Statements Preparation Standards and accounting standards recognized as fair and reasonable in Japan.

##### (Note on the assumption of a going concern)

There are no relevant matters.

##### (Note on changes in the scope of consolidation or application of equity method)

###### (Significant changes in the scope of consolidation)

In the first quarter of the fiscal year, we included FujiPro Co., Ltd. and its subsidiary, Gatt Co., Ltd., in the scope of consolidation due to the acquisition of their shares. Additionally, we established PT TOKAICOM Mitra Indonesia as a new subsidiary and included it in the scope of consolidation.

In the second quarter of the fiscal year, we included TOKAI Human Resource Evol Co., Ltd. in the scope of consolidation due to additional share acquisitions.

In the current third quarter of the fiscal year, we included G&F Co., Ltd. in the scope of consolidation due to the acquisition of their shares.

###### (Significant changes in the application of the equity method)

In the second quarter of the fiscal year, we excluded TOKAI Human Resource Evol Co., Ltd. from the equity method due to its inclusion in the scope of consolidation.

##### (Note on changes in accounting policies)

###### (Application of "Accounting Standards for Corporate Taxes, Local Taxes, and Business Taxes," etc.)

We have been applying the "Accounting Standards for Corporate Taxes, Local Taxes, and Business Taxes" (Enterprise Accounting Standard No. 27, October 28, 2022, hereinafter referred to as the "2022 Revised Accounting Standard") from the beginning of the first quarter of the fiscal year.

Regarding the amendment concerning the classification of corporate taxes (taxation on other comprehensive income), we have followed the transitional treatment specified in Article 20-3 of the 2022 Revised Accounting Standard and the transitional treatment specified in Article 65-2(2) of the "Guidance on the Application of Accounting Standards for Tax Effects" (Enterprise Accounting Standard Application Guideline No. 28, October 28, 2022, hereinafter referred to as the "2022 Revised Application Guideline"). The application of these accounting standards does not have any impact on the quarterly consolidated financial statements.

Furthermore, regarding the reassessment of the treatment in the consolidated financial statements related to the deferral of gains or losses arising from the sale of subsidiary shares between consolidated companies, we have been applying the 2022 Revised Application Guideline from the beginning of the first quarter of the fiscal year. The application of this accounting standard does not have any impact on the quarterly consolidated financial statements.

##### (Additional information)

###### (Board Benefit Trust (BBT))

###### (1) Overview of the transaction

In May 2016, at a board of directors meeting, we decided to introduce a new stock compensation system, the "Board Benefit Trust (BBT)," for our directors, executive officers, and certain directors of our subsidiaries (excluding external directors). This decision was approved at the 5th Ordinary General Meeting of Shareholders held on June 24, 2016.

Under this system, funds provided by the company are used to acquire the company's shares through a trust, and the acquired shares or the equivalent amount in cash based on the market value of the company's shares at the time of retirement are provided to the directors in accordance with the director's stock compensation regulations established by the company and its eligible subsidiaries. The timing of providing the shares or cash equivalent to the directors is upon their retirement.

This transaction follows the "Practical Treatment of Transactions to Provide Employees with Company Shares through a Trust" (Practical Implementation Report No. 30, March 26, 2015) and applies the total amount method.

###### (2) Remaining company shares in the trust

The remaining company shares in the trust are recorded as treasury stock in the shareholders' equity section based on the book value in the trust (excluding associated costs). The book value of the treasury stock was 559 million yen at the end of the previous fiscal year and 551 million yen at the end of the current third

quarter. The number of treasury stock at the end of the period was 730,500 shares at the end of the previous fiscal year and 720,000 shares at the end of the current third quarter.

(Note on significant fluctuations in the amount of shareholders' equity)

There are no relevant matters.

(Note on the quarterly consolidated balance sheet)

1. Contingent Liabilities

(1) Guarantee Reserves

	End of the Previous Fiscal Year (March 31, 2024)	End of the Current Third Quarter (December 31, 2024)
(Borrowings)		(Borrowings)
TOKAI Group Welfare Association:	95 million yen	84 million yen

(2) Obligations for Repurchase due to Receivables Securitization

	End of the Previous Fiscal Year (March 31, 2024)	End of the Current Third Quarter (December 31, 2024)
Obligations for Repurchase due to Receivables Securitization:	1,430 million yen	1,188 million yen

※2. Promissory Notes Maturing at the End of the Quarterly Consolidated Period

Regarding the accounting treatment of promissory notes maturing at the end of the quarterly consolidated period, settlement is made on the date of note exchange. However, since the end of the current quarterly consolidated period fell on a bank holiday, the promissory notes maturing at the end of the next quarterly consolidated period are included in the balance at the end of the current quarterly consolidated period.

	End of the Previous Fiscal Year (March 31, 2024)	End of the Current Third Quarter (December 31, 2024)
Notes Receivable:	122 million yen,	140 million yen
Notes Payable:	100	62

(Note on the quarterly consolidated cash flow statement)

※1. Relationship between the ending balance of cash and cash equivalents and the amounts of items listed in the quarterly consolidated balance sheet.

End of the Previous Cumulative Period of the Third Quarter (From April 1, 2023, to December 31, 2023)	End of the Current Cumulative Period of the Third Quarter (From April 1, 2024, to December 31, 2024)
Cash and Deposits: 5,123 million yen	6,135 million yen
Time Deposits and Other Deposits with Maturity Over 3 Months: -173	-367
Cash and Cash Equivalents: 4,949	5,768

(Note on shareholders' equity, etc.)

I. For the previous third quarter consolidated cumulative period (from April 1, 2023, to December 31, 2023)

Dividend Payment Amount

(Resolution)	Type of Stock	Total Dividend Amount (in million yen)	Dividend per Share (in yen)	Record Date	Effective Date	Source of Dividend
June 28, 2023 Ordinary General Meeting Resolution	Ordinary Shares	2,101	16.00	March 31, 2023	June 29, 2023	Retained Earnings
November 2, 2023 Board of Directors Resolution	Ordinary Shares	2,101	16.00	September 30, 2023	November 30, 2023	Retained Earnings

(Note)

1. The total dividend amount of 2,101 million yen for ordinary shares, resolved at the Ordinary General Meeting of Shareholders held on June 28, 2023, includes a dividend of 12 million yen related to the shares of our company owned by Custody Bank of Japan, Ltd. (Trust E Account).

2. The total dividend amount of 2,101 million yen for ordinary shares, resolved at the Board of Directors meeting held on November 2, 2023, includes a dividend of 11 million yen related to the shares of our company owned by Custody Bank of Japan, Ltd. (Trust E Account).

II. For the current third quarter consolidated cumulative period (from April 1, 2024, to December 31, 2024)

Dividend Payment Amount

(Resolution)	Type of Stock	Total Dividend Amount (in million yen)	Dividend per Share (in yen)	Record Date	Effective Date	Source of Dividend
June 26, 2024 Ordinary General Meeting Resolution	Ordinary Shares	2,233	17.00	March 31, 2024	June 27, 2024	Retained Earnings
November 1, 2024 Board of Directors Resolution	Ordinary Shares	2,233	17.00	September 30, 2023	November 29, 2023	Retained Earnings

(Note)

1. The total dividend amount of 2,233 million yen for ordinary shares, resolved at the Ordinary General Meeting of Shareholders held on June 26, 2024, includes a dividend of 12 million yen related to the shares of our company owned by Custody Bank of Japan, Ltd. (Trust E Account).

2. The total dividend amount of 2,233 million yen for ordinary shares, resolved at the Board of Directors meeting held on November 1, 2024, includes a dividend of 12 million yen related to the shares of our company owned by Custody Bank of Japan, Ltd. (Trust E Account).

(Note on segment information, etc.)

[Segment Information]

I. For the previous third quarter consolidated cumulative period (from April 1, 2023, to December 31, 2023)

1. Information on revenue and profit or loss amounts by reporting segment

(Millions of yen)

	Reportable segments						Other *1	Total	Adjustments *2	Amount in quarterly consolidated statement of income *3
	Energy	Information and Communicat ions	CATV	Construction , Equipment, and Real Estate	Aqua	Subtotal				
Net sales										
Sales to external customers	69,271	41,822	26,673	17,585	5,796	161,149	3,526	164,676	—	164,676
Intra-segment sales and transfer	120	4,008	304	753	218	5,406	252	5,659	- 5,659	—
Subtotal	69,392	45,830	26,978	18,339	6,015	166,556	3,779	170,335	- 5,659	164,676
Segment profit (loss)	1,333	2,965	4,142	506	277	9,226	33	9,259	-462	8,797

(Note)

1. The "Other" category includes business segments that are not part of the reporting segments, such as the wedding event business, ship repair business, nursing care business, and insurance business.
2. The adjustment amount for segment profit or loss primarily consists of inter-segment transaction eliminations.
3. Segment profit or loss is adjusted to align with operating profit in the quarterly consolidated income statement.

2. Information on impairment losses of fixed assets or goodwill, etc., by reporting segment

(Important Impairment Losses Related to Fixed Assets)

There are no applicable items.

(Important Fluctuations in the Amount of Goodwill)

There are no applicable items.

(Important Negative Goodwill Gains)

There are no applicable items.

II. For the current third quarter consolidated cumulative period (from April 1, 2024, to December 31, 2024)

1. Information on revenue and profit or loss amounts by reporting segment

(Millions of yen)

	Reportable segments						Other *1	Total	Adjustments *2	Amount in quarterly consolidated statement of income *3
	Energy	Information and Communicat ions	CATV	Construction , Equipment, and Real Estate	Aqua	Subtotal				
Net sales										
Sales to external customers	73,139	43,358	27,185	18,200	7,311	169,235	3,944	173,179	—	173,179
Intra-segment sales and transfer	130	3,938	235	769	209	5,238	139	5,422	- 5,422	—
Subtotal	73,309	47,297	27,420	18,969	7,520	174,518	4,083	178,602	- 5,422	173,179
Segment profit (loss)	2,322	2,738	4,492	472	294	10,320	-156	10,163	-452	9,711

(Note)

1. The "Other" category includes business segments that are not part of the reporting segments, such as the wedding event business, ship repair business, nursing care business, and insurance business.
2. The adjustment amount for segment profit or loss primarily consists of inter-segment transaction eliminations.
3. Segment profit or loss is adjusted to align with operating profit in the quarterly consolidated income statement.

2. Information on impairment losses of fixed assets or goodwill, etc., by reporting segment

(Important Impairment Losses Related to Fixed Assets)

There are no applicable items.



(Important Fluctuations in the Amount of Goodwill)

Due to a lack of significance, the information has been omitted.

(Important Negative Goodwill Gains)

Due to a lack of significance, the information has been omitted.

(Note on revenue recognition)

Information on revenue derived from contracts with customers.

I. For the previous third quarter consolidated cumulative period (from April 1, 2023, to December 31, 2023)

(Millions of yen)

	Reportable segments						Other *1	Total
	Energy	Information and Communications	CATV	Construction, Equipment, and Real Estate	Aqua	Subtotal		
Household and Commercial LP Gas	40,591	—	—	—	—	40,591	—	40,591
Industrial Gas	15,282	—	—	—	—	15,282	—	15,282
City Gas	12,795	—	—	—	—	12,795	—	12,795
Broadband Communication	—	18,220	—	—	—	18,220	—	18,220
System Integration	—	27,700	—	—	—	27,700	—	27,700
CATV	—	—	26,504	—	—	26,504	—	26,504
Construction and Equipment Works	—	—	—	11,079	—	11,079	—	11,079
Real Estate Sales and Management	—	—	—	5,500	—	5,500	—	5,500
Civil Engineering Works	—	—	—	1,382	—	1,382	—	1,382
Drinking Water	—	—	—	—	6,676	6,676	—	6,676
Wedding Events	—	—	—	—	—	—	993	993
Ship Repair	—	—	—	—	—	—	962	962
Nursing Care	—	—	—	—	—	—	1,058	1,058
Others	3,277	—	708	473	—	4,459	764	5,223
Internal Sales	-2,674	-4,098	-539	-850	-879	-9,042	-252	-9,295
Sales to External Customers	69,271	41,822	26,673	17,585	5,796	161,149	3,526	164,676

(Note)

1. The "Other" category includes business segments that are not part of the reporting segments, such as the wedding event business, ship repair business, nursing care business, and insurance business.

2. The revenue in "Energy" includes subsidies received from the "Electricity and Gas Price Fluctuation Mitigation Measures" program, which amounts to 1,335 million yen for "Household and Commercial LP Gas," 231 million yen for "Industrial Gas," and 1,832 million yen for "City Gas."

3. Due to a lack of significance, revenue other than that derived from contracts with customers is not separately presented from revenue arising from contracts with customers.

II . For the current third quarter consolidated cumulative period (from April 1, 2024, to December 31, 2024)

(Millions of yen)

	Reportable segments						Other *1	Total
	Energy	Information and Communications	CATV	Construction, Equipment, and Real Estate	Aqua	Subtotal		
Household and Commercial LP Gas	43,385	—	—	—	—	43,385	—	43,385
Industrial Gas	17,295	—	—	—	—	17,295	—	17,295
City Gas	12,176	—	—	—	—	12,176	—	12,176
Broadband Communication	—	17,597	—	—	—	17,597	—	17,597
System Integration	—	29,776	—	—	—	29,776	—	29,776
CATV	—	—	27,022	—	—	27,022	—	27,022
Construction and Equipment Works	—	—	—	11,592	—	11,592	—	11,592
Real Estate Sales and Management	—	—	—	5,559	—	5,559	—	5,559
Civil Engineering Works	—	—	—	1,381	—	1,381	—	1,381
Drinking Water	—	—	—	—	8,211	8,211	—	8,211
Wedding Events	—	—	—	—	—	—	1,040	1,040
Ship Repair	—	—	—	—	—	—	1,137	1,137
Nursing Care	—	—	—	—	—	—	1,066	1,066
Others	3,317	—	621	520	—	4,454	839	5,293
Internal Sales	-2,990	-4,015	-457	-853	-900	-9,217	-139	-9,356
Sales to External Customers	73,179	43,358	27,185	18,200	7,311	169,235	3,944	173,179

(Note)

1. The "Other" category includes business segments that are not part of the reporting segments, such as the wedding event business, ship repair business, nursing care business, and insurance business.

2. The revenue in "Energy" includes subsidies received from the "Electricity and Gas Price Fluctuation Mitigation Measures" program, which amounts to 344 million yen for "Household and Commercial LP Gas," 71 million yen for "Industrial Gas," and 588 million yen for "City Gas."

3. Due to a lack of significance, revenue other than that derived from contracts with customers is not separately presented from revenue arising from contracts with customers.

(Note on information per share)

The quarterly net income per share and the basis for its calculation, as well as the quarterly net income per share after adjustment for potential shares and the basis for its calculation, are as follows.

	Previous Third Quarter Consolidated Cumulative Period (From April 1, 2023, to December 31, 2023)	Current Third Quarter Consolidated Cumulative Period (From April 1, 2024, to December 31, 2024)
(1) Quarterly Net Income per Share	¥37.78	¥43.21
(Basis for Calculation)		
Quarterly Net Income Attributable to Shareholders of the Parent Company (in million yen)	4,934	5,644
Amounts Not Attributable to Ordinary Shareholders (in million yen)	—	—
Quarterly Net Income Attributable to Shareholders of the Parent Company for Ordinary Shares (in million yen)	4,934	5,644
Average Number of Ordinary Shares Outstanding During the Period (in thousands)	130,602	130,634
(2) Quarterly Net Income per Share After Adjustment for Potential Shares	¥37.78	¥43.19
(Basis for Calculation)		
Adjustment Amount for Quarterly Net Income Attributable to Shareholders of the Parent Company (in million yen)	—	—
Increase in Ordinary Shares (in thousands)	8	40
Overview of Potential Shares Not Included in the Calculation of Quarterly Net Income per Share After Adjustment for Potential Shares Due to Lack of Dilutive Effect, Which Have Experienced Significant Changes Since the End of the Previous Consolidated Fiscal Year.	—	—

(Note)

The average number of ordinary shares outstanding during the period used to calculate quarterly net income per share excludes the shares of our company owned by Custody Bank of Japan, Ltd. (Trust E Account) (753,204 shares for the previous third quarter consolidated cumulative period and 724,620 shares for the current third quarter consolidated cumulative period).